



*An entrepreneurial ecosystem partnership between the City of Williamsburg, James City County, York County and William & Mary*

*Launchpad supports entrepreneurs so that they can work together and learn from each other in order to build repeatable and scalable ventures.*

We are driven by the philosophy that customers scale businesses, and as such we provide infrastructure and support to enable entrepreneurs to explore how to deliver value to customers in a profitable way and empower them to execute repeatable and scalable business models.

Our modus operandi is to facilitate a network of entrepreneurs, mentors, educators, and industry experts so that entrepreneurs can work alongside other entrepreneurs, partners, customers, investors and learn from the vast knowledge that the different groups bring to the network.

# Join Us

Learn, Build & Grow

**Philosophy** Customers scale businesses, and we provide infrastructure and support for entrepreneurs to **explore** how to deliver value to their customers in profitable ways, and **execute** repeatable, scalable business models.

**Cohort Model** Work and learn alongside other entrepreneurs

**Work and learn** with other entrepreneurs in the Entrepreneurship Hub at William & Mary.

**Mentors and Educational Programs** Align entrepreneurs with customers and keep entrepreneurs focused on meeting goals and objectives

**Gain access** to meeting space, programs, mentors, and other resources dedicated to supporting entrepreneurs looking to start, **expand** and **grow** in Greater Williamsburg (Williamsburg/James City Co/York Co region).

	Membership Types	Membership Includes
Want to join the community of entrepreneurs?	<b>Community Member</b>  <b>\$100 per month</b>	<ul style="list-style-type: none"><li>• 8 hours/month access to conference rooms in Entrepreneurship Hub</li><li>• Access to Entrepreneurship Hub events, educational programs, and mentor network</li><li>• Locker space</li></ul>
Don't need a private desk? Want flexible, monthly desk space?	<b>Hot Desk Member</b>  Shared Desk  <b>\$250 per month</b>	Community Member, plus: <ul style="list-style-type: none"><li>• 40 hours/month access to shared desk</li></ul>
Don't need a private office? Want to work full time alongside other entrepreneurs?	<b>Residential Co-Worker Member</b>  Shared Office  <b>\$350 per month</b>	<ul style="list-style-type: none"><li>• Access to Entrepreneurship Hub events, educational programs, and mentor network</li><li>• Access to conference rooms</li><li>• Shared, secure office with private desk</li></ul>
Need a private office?	<b>Residential Member</b>  Private Office  <b>\$450 - \$650 per month</b>	<ul style="list-style-type: none"><li>• Access to Entrepreneurship Hub events, educational programs, and mentor network</li><li>• Access to conference rooms</li><li>• Private, secure office with desk</li><li>• Membership payment scales as you scale</li></ul>

Not seeing what you need? Contact Rachel Frazier at [rmfrazier@wm.edu](mailto:rmfrazier@wm.edu)